

Robert Brodrick, Private Client partner at Payne Hicks Beach attended with other industry leaders the Invest Turks & Caicos briefing on 3 April 2019 and features in the article first published in Spear's Magazine May/June 2019 edition



Robert Brodrick
Partner, Private Client

HAVE YOUR CAICOS AND EAT IT

Words by Arun Kakar

Award-winning beaches aren't often a topic of conversation at Spear's events, but they did crop up at the latest Spear's breakfast briefing – hosted in association with **Invest Turks and Caicos** – where around 30 representatives from some of London's leading financial firms gathered for a talk focused on the opportunities offered to UHNWs by the balmy British Overseas Territory.

Following a few words of introduction from Spear's deputy editor Christopher Jackson, attendees at the Mandarin Oriental heard from **James Bursey**, CEO of Invest Turks and Caicos, and **David Stewart**, a managing director at Corlatts trust (the oldest trust company on the islands) and chair of its financial industry association. Neither minced his words.

'We're trying to diversify, to capitalise on our small but perfect reputation for financial services, and to try to grow that industry,' declared Stewart. 'We want lawyers, we want accountants, we want bankers and we want fund managers to consider the Turks and Caicos.'

Bursey was similarly bullish: 'the natural beauty of our islands is matched only by our business opportunities,' he told the audience, which included notable guests such as Beauchamp Estates' **Gary Hershman**, Maurice Turner Gardner partner **Ceris Gardner** and Payne Hicks Beach private client partner **Robert Brodrick**.

Stewart added: 'If you have clients who want to be somewhere where they are internationally mobile, safe and want that very high standard of living and to invest sensibly and enjoy a good return for their money, Turks and Caicos is very good.'



- 1 Gerry Warwick
- 2 Phil Smith
- 3 Ed Bonsor
- 4 James Bursey
- 5 Liz Fitzgibbons
- 6 Christopher Jackson
- 7 Edward de Mallet Margon
- 8 Bryan Lincoln
- 9 Robert Brodrick
- 10 Sheryl McLaughlin
- 11 Rupert Phelps
- 12 Leonor Diaz Cordova

