

Robert Brodrick, Private Client partner at Payne Hicks Beach features in The Spear's Tax Index for "Tax and Trust Lawyers" in the "Recommended" category and is listed as a "Distinguished Individual", first published in Spear's Magazine, Issue 46, September/October 2015



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SPEAR'S
 RECOMMENDED



Robert Brodrick
 Payne Hicks Beach

ROBERT BRODRICK
PAYNE HICKS BEACH

**DISTINGUISHED
 INDIVIDUAL**

**FIRM SIZE
 UK**

**HOURLY RATE
 £450**

**FOCUS
 UHNW WEALTH
 PLANNING**

You're as likely to find Brodrick on a day-trip to Bahrain as at a stately home in Cornwall for a trustees' meeting. A

former Spear's Award-winner, he's a first-choice solicitor and trusted adviser to Arab royalty and American UHNWs — he's also known for his representation of British landed families.

'I think a lot of people massively underestimate what private client work is about,' he says. 'When I started out it wasn't nearly as exciting as other practice areas. There was a perception it was about looking after little old ladies.'

He's witnessed the private client world evolve 'dramatically' in the past ten to fifteen years. But there's more change afoot: 'I think we need to reinvent ourselves and move away from

tax planning to become family business advisers and succession planners. In particular we need to be able to deal with family disputes, which are, I think, going to be an increasing problem in the Middle East and the Far East, where you've got massive first-generation businesses that are moving down to the second generation. Without proper planning, that's a recipe for a family feud.'

A gifted communicator and problem-solver, Brodrick joined Payne Hicks Beach in 2012 after eight years at Trowers & Hamlins. He's also a keen shot and occasional organist: 'We provide a full service,' he laughs.