



Investors Investment Marketplace

09 December 2010

Helen Scott, trainee solicitor, reports on an investment seminar involving partners and solicitors in the company commercial department.

On 6 December 2010 the firm's Company and Commercial and Employment teams took part in the Investors Investment Market-place as key note speakers. The event was hosted by Microsoft and organised by Investors in conjunction with Coutts & Co, RSM Tenon and Payne Hicks Beach.

Investors is a private investor network matching entrepreneurs with individual investors or 'business angels' prepared to invest in early stage ventures. The firm has worked with Investors since 2008 as a partner, providing commercial and company law expertise to both investors and entrepreneurs. In this period Investors has gone from strength to strength, helping more than 60 companies raise in excess of £23 million.

The event on 6 December showcased over 30 early stage companies and the firm was delighted to be able to participate. Its presentation focused on the issues which any investor needs to consider before an investment is made, including the structure of the investment and areas of risk. Max Hudson, Diana Froyland and Andrew Bailey, all members of the firm's Company and Commercial department, addressed each of these elements.

Other topics included non-executive directorships, the Enterprise Investment Scheme (EIS), technology for start-ups, how to be an effective investor and comments from the experiences of a number of successful entrepreneurs. Some of the ingredients of Investors' recipe for success were evident as each of the companies presented themselves to the substantial number of experienced investors who attended the event.

The day finished with prizes for the entrepreneurs and carol singing by the excellent choir of a local primary school, Burdett-Coutts.

If you have any issues that you wish to discuss concerning Angel Investment please contact Max Hudson on 020 7465 4300 or email mhudson@phb.co.uk

For a link to 'An Angel's Guide to Equity Investment' please click below.